

A Message from our Vice President



Paul Fallis
Vice President - Canadian AG

Happy New Year to all!

As we welcome a new year, I'd like to take a moment to reflect on what we've accomplished together and share my optimism for the future, even as we navigate potential challenges. 2024 was a year of growth, innovation, and strong

relationships across the agricultural industry. From expanding our product offerings to strengthening our commitment to customer service, our team has worked tirelessly to support our dealers and distributors every step of the way.

Looking ahead to 2025, Canarm AgSystems remains steadfast in our mission to deliver high-quality, reliable solutions for your operations. While uncertainties surrounding potential tariffs and shifting policies may bring new complexities, we are committed to adapting and

finding solutions that keep our producers' operations running efficiently. Whether it's improving ventilation, enhancing animal comfort, or ensuring productivity in your barns, we're here to help you meet whatever challenges the year may bring.

This year will also bring some organizational changes, as we say farewell to a few familiar faces. Bill Krul and Rob Nicholson will both be entering into well earned retirement. These changes mark a period of transition, but they also bring opportunities for fresh ideas and renewed energy as we continue to strengthen our team and our service to you.

Thank you to our customers, partners, and team for your trust and continued support. Together, we'll overcome obstacles and continue building better systems and better results for agriculture.

Wishing you a prosperous and productive year ahead!



Paul Fallis
Vice-President - Canadian AG

Retirements

Happy Retirement Bill!

After an incredible 52 years of dedicated service, **Bill Krul** will be retiring this March. Bill's journey with Canarm began on June 1, 1973, when he joined Bill's Stabling and Manufacturing to work alongside his uncle. From those early days, Bill was instrumental in the company's growth, taking on roles in design, purchasing, and shipping before eventually becoming HR and shop manager. After 27 years in the shop, Bill transitioned into sales, where he truly found his calling.

Over the past 24 years as a Territory Manager, Bill has represented our products with unwavering passion and expertise, focusing in recent years on dairy stabling, lighting, and ventilation equipment. Throughout his career, Bill has generously shared his knowledge and fostered strong relationships with colleagues, dealers, and farmers alike. His professionalism, dedication, and positive attitude have made him a highly respected figure across the Canarm family and the industry.

Congratulations, Bill, on an extraordinary career, and thank you for your remarkable contributions over the past five decades. We wish you all the best in your well-deserved retirement!



Congratulations Rob!

After a long career with Ideal Supply, **Rob Nicholson** joined us seeking a role to transition into semi-retirement. Six remarkable years of dedicated customer service later, Rob will be retiring at the end of the month. Rob has been a knowledgeable, friendly, and invaluable member of our team, and his contributions to Canarm will be greatly missed. We wish him all the best in this exciting new chapter of his life!



Organizational Announcements



Nicholas Wilson, Territory Sales Manager, has been a valued member of the Canarm team for 6 years. His ability to build lasting relationships and provide tailored solutions has earned him a reputation for excellence in the field. As he expands his territory to include **Western Canada**, Nicholas will focus on selling ventilation equipment and stabling while maintaining his ventilation customer base in Ontario. His expertise and dedication to customer

success continue to make a significant impact. Outside of his role at Canarm, Nicholas serves as Vice President of the Canadian Farm Builders Association, further showcasing his leadership in the industry.

Congratulations on your growing role Nicholas!



Chelsea Lindo has joined the team at Canarm as our newest Customer Service Representative, replacing Rob Nicholson as he retires.

A lifelong resident of Arthur, Chelsea has a deep connection to farming and agriculture. Her experience ranges from milking goats and cows to working in animal nutrition, which has led her to this new role at Canarm.

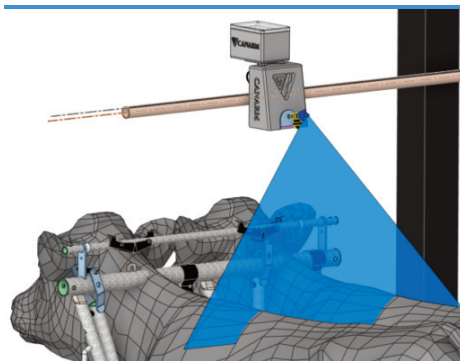
In her spare time, Chelsea enjoys spending time with her horses and unwinding with long trail rides.

She brings a passion for agriculture and a commitment to supporting our customers and is excited to begin her journey with Canarm.

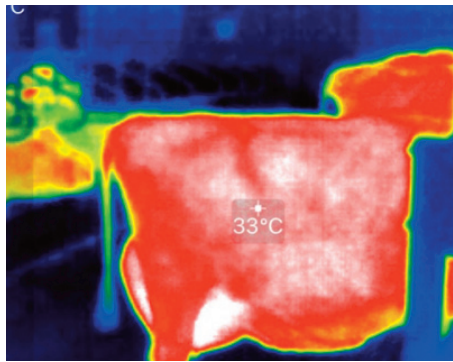
Featured Products

COW MISTING SYSTEM - COMING SOON

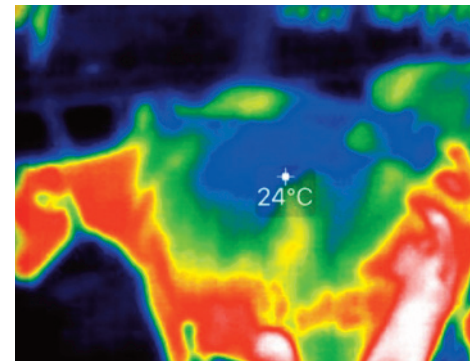
We are excited to be working on a new motion-activated cow misting system, designed for enhanced comfort and efficiency. This innovative system provides automatic cooling as cows approach feed fronts, ensuring they stay cool and productive. By reducing heat stress during feeding, this system promotes better overall health and performance. It's an energy-efficient, hands-free solution to keeping your herd comfortable, especially during hot weather.



Sprinkler automatically activates when cow approaches feed front



Cow temperature at 33°C before being sprayed



Cow temperature down to 24°C after being sprayed

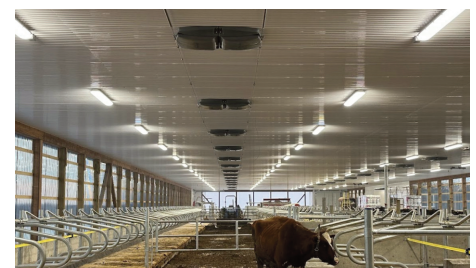
THE NEXT GENERATION IN POWER VENTILATION CONTROL FOR DAIRY FACILITIES

Canarm is proud to introduce the Antares Ventilation Computer from Hotraco, the latest advancement in power ventilation technology for the dairy industry. Designed with a touch-screen interface, the Antares uses a comprehensive range of environmental inputs—including inside and outside temperature, humidity levels, static pressure, and ammonia and CO₂ measurements—to manage all types of power ventilation systems effectively.

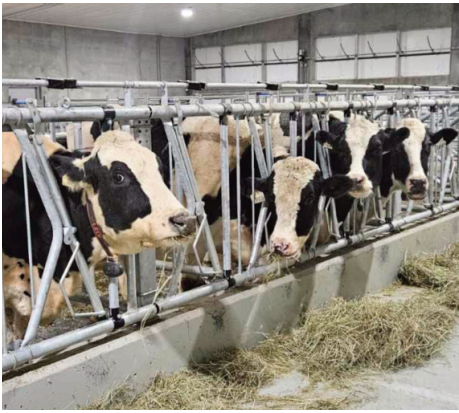
This advanced system seamlessly operates variable speed exhaust fans and attic air intakes for cold-weather ventilation, as well as tunnel ventilation inlets and large-diameter exhaust fans for hot-weather conditions. It also controls interior circulating fans, lighting, and additional time-clock equipment. For ultra-wide dairy barns, the Antares is fully capable of managing Low Profile Cross Ventilation (LPCV) systems, ensuring optimal environmental conditions.

Additionally, the Antares offers remote connectivity via PC and smartphone, providing operators with complete system access from anywhere in the world. Its communication system delivers real-time updates on building conditions, alerts for alarm situations, and the ability to adjust system settings as needed.

Experience unparalleled control and convenience with the Antares Ventilation Computer—designed to meet the evolving needs of modern dairy facilities.



Recent Installs



This hog finishing barn near Moorefield, Ontario features Canarm's finishing feeders and their sturdy spindle penning, designed to handle the demands of everyday farming. Thank you to Partner Ag and CountyLine who made this project a success!

Canarm is proud to be a part of this amazing dairy build near Olds Alberta. Products include Freestalls, Feedfronts, Gates and Waterers. Another great job by Penner Farm Services!

Help Reduce Ice Buildup On Your Curtain Fabric

By Rick McBay

Natural Ventilation Specialist

One common issue with natural ventilation in livestock buildings during the winter months is a build up of frost and ice on the inside of your curtain fabric. This can lead to excessive load on your operating hardware causing breakage and breakdowns.

It is important to make sure your facility is operating at capacity during cold weather so that there is enough livestock heat being generated to maintain a desired interior temperature. The other common issue, surprisingly enough, is that you are operating your barn at too high an interior temperature.



[READ FULL ARTICLE](#)

Upcoming 2025 Shows

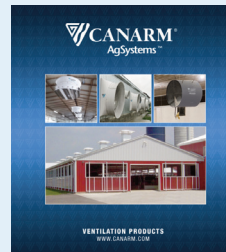
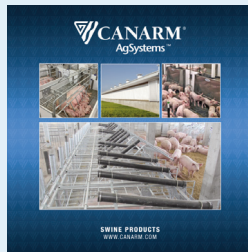
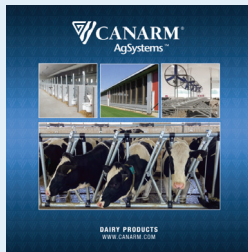
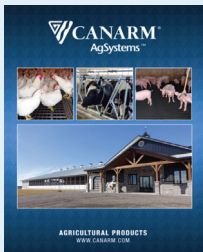
- Atlanta International Poultry Show** - January 28 - 30
- Salon Industrie et Machinerie Agricole de Québec (SIMAQ)** - January 30 - February 1
- National Poultry Show** - February 5 - 6
- Woodstock Dairy Symposium** - February 20
- Western Poultry Conference** - February 24
- Western Canadian Dairy Seminar** - March 4 - 7
- Ottawa Valley Farm Show** - March 11 - 13
- AQINAC Dairy** - March 19
- London Swine Conference** - March 25 - 26
- Central Plains Dairy Expo** - March 25 - 27
- Canadian Dairy XPO** - April 2 - 3

[Click to view](#)



Keep your livestock hydrated this winter with our Heated Water Bowls. Designed for durability and energy efficiency, they ensure clean, unfrozen water even in the harshest conditions.

2025 Catalogues



Our updated 2025 catalogues are complete. Please see your Territory Manager if you have not received your copy.

Please note, new pricing is effective **February 1st, 2025.**

Canarm AgSystems
 #7686 Concession 16, RR 4
 Arthur, ON, Canada N0G 1A0
 Tel: (519) 848-3910



agsales@canarm.ca
 www.canarm.com